



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 24th August 2020

7PM Via Zoom Meeting

1. Present
Paul Pascoe, Marnie Irving, Brett Heath, Niesje Hees, Cath Hurley, Jim Leckey, Peter Strain, Peter Coleman, Peter Demura
2. Apologies
Paul Jenkins
3. Previous Minutes
Taken as a true and accurate record
Moved: Paul Pascoe **Seconded:** Cath Hurley **Carried**

Matters arising

- Tower – Parks have confirmed that the access to the start tower will remain closed via the Pier. Further discussion is needed about accessing via pontoon, boat etc in time for when racing commences. **Peter Strain to follow up with options.**
 - Wifi – it was agreed at last General Committee meeting to proceed with wi-fi on the marina for the purposes of security only. **Jim Leckey is to follow up with Chad Humphries on the best course of action.**
 - Maintenance – hardstand and marina is in need of attention – general clean up. It is hoped that once lockdown is completed jobkeeper staff are able to assist with the process. At present due to the issues with the pier rubbish etc cannot be removed with trailers.
 - Omission from last minutes – Jim Leckey was in attendance and inadvertently left off the list of attendees for the General Committee meeting. Since corrected.
4. Correspondence
Paul Pascoe to follow up regarding whether or not to accept offer of reciprocal rights for Hebe Haven Yacht Club
 5. Finance Report – presentation from BDO Auditors

Draft audit report from the auditors that the financial reports are “Giving a true and fair view of the registered entity’s financial position as at 30 June 2020”

AREAS OF AUDIT FOCUS



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Some items identified during the audit, but auditors concluded:

“We detail below the uncorrected misstatements which we have identified during the audit, and that were determined by management to be immaterial, both individually and in aggregate to the financial report taken as a whole.”

These are outlined below:

- Revenue recognition and completeness of deferred revenue
- Management override of controls
- Classification and valuation of leases in accordance with AASB 16 Leases
- Going concern and impact of COVID-19

Financial results were received late in day and Finance committee to review later in coming week. Report will then be circulated.

6. General Manager's Report

Taken as read

7. Boating Manager's Report

Taken as read

- Request to add OTB, hard stand occupancy to report. General Committee would also like to have a comparison of month to month. **GM to follow up with the Boating Manager.**
- Brett Heath highlighted that the 67% of club owned pens was an area of concern and needs to be a focus for future.

8. Membership Report – attached

GM to send resigned members list to GC

9. Subcommittees

a. Sailing – SC Minutes attached

- Victoria has worked exceptionally hard on calendar in very trying circumstances. Going to have to be a degree of flexibility around the calendar. During COVID times Sailing as a sport has been given plenty of notice around the easing of restrictions which allows for the adaptation of the calendar.
- Most regattas pre-Christmas have been cancelled. Decision around George Mac will be made as late as possible.
- Sailing Committee has invited the 2.4ms to race on a Saturday. There are safety issues to still to discuss as a group sign off.



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- New rules come in 1st Jan, this has delayed NORs being issued. It is important the clubs are consistent with their rules.
 - SC is looking at what race management initiatives can be run online. Suggestion that Paul Pascoe could run a course updating sailors on the new rules.
 - Range White Series is seeing declining numbers whilst other Range series growing. Point of concern that premier race series declining.
- b. Cruising
Paul Jenkins has put his hand up to become Chair of Cruising. This will be voted on and ratified at next Cruising meeting. Pleasing to have Chair of Committee also nominate for General Committee to be represented.

10. General Business

- a. Elections and nominations – attached
CV of all nominees regardless of the requirement to have an election will be email to all voting RBYC members. **GM to action.**
- b. BIA membership – attached
Committee unanimously agreed to join BIA as it has shown the detailed work and campaigning it does to support the industry. **GM to action**
- c. Major Events
 - i. Sail Melbourne – attached. **Taken as read**
- d. Governance Working party –Peter Strain, Paul Pascoe and Niesje to begin work on a document outlining Governance procedures, lines of authority etc. There are several documents already in place, but need to consolidate and extend. This document could be a major update on the By-Laws or a separate document.
- e. Cath Hurley – described that there had been limited opportunities for new member engagement and follow up.
- f. Niesje Hees expressed her thanks to the General Committee group for the experience she received during her time on GC. Although COVID made for a challenging end to her time prior to this she thoroughly enjoyed the experience.
- g. Paul Pascoe – expressed his thanks to the General Committee for their work and support during his time as Commodore.

MEETING CLOSED: 21:05

NEXT MEETING:



AGM time

RBYC GENERAL COMMITTEE MEETING AGENDA & REPORTS

24th August 2020

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GENERAL COMMITTEE AGENDA

Monday 24th August 2020

7PM Via Zoom Meeting

1. Present
2. Apologies
Paul Jenkins
3. Previous Minutes – attached
4. Correspondence – attached
5. Finance Report – presentation from BDO Auditors
6. General Manager’s Report – attached
7. Boating Manager’s Report – attached
8. Membership Report – to follow
9. Subcommittees
 - a. Sailing – SC Minutes attached
 - b. Cruising
10. General Business
 - a. Elections and nominations - attached
 - b. BIA membership – attached
 - c. Major Events
 - i. Sail Melbourne - attached

MEETING CLOSED:

NEXT MEETING:



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE AGENDA

Monday 27th July 2020, 7PM Via Zoom Meeting

1. Present
Paul Pascoe, Brett Heath, Paul Jenkins, Cath Hurley, Peter Strain, Peter Demura,
Marnie Irving, Peter Coleman
2. Apologies
Niesje Hees
3. Previous Minutes – previously sent
Taken as true and accurate record
Moved: Paul Pascoe **Seconded:** Paul Jenkins **Carried**
4. Correspondence – attached to email
Letter from Minister re pier.
5. Finance Report – attached to email – **taken as read**
 - a. June 2020 Financial Report
 - Concessions from the Federal Government have greatly assisted the club during COVID.
 - Deferral of loan repayments have also assisted.
 - Continue to keep expenses tight and limit spending.
 - Still significant impact on catering and event revenue
 - Current cash balance of \$890k – as a result of support from members paying membership fees and marina fees.
 - Must remain vigilant – there is no certainty on how long restrictions will be in place. It is also not guaranteed that the club will be eligible for Jobkeeper V2 due to membership and marina fee income.
 - b. 2020-2021 Budget
 - Treasurer believes that the budget circulated is the best-case scenario in the current COVID environment with a number of variables which may affect the end of year result.
 - Cashflow projections – needs to be tightly managed throughout the year.
 - Still have substantial liabilities going forward to ATO, CAPEX, loans etc
 - Pier remains an uncertainty with potential effect on income from Marina
 - Projected to have \$586k Operating Profit, and \$480k Net loss after allowing for interest and depreciation.



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- Plan to reforecast quarterly or as necessary due to the current uncertainty around the club re-opening and pier closure.
- BOM have advised likely to offer further deferment of 4 months. Proposal to accept the offer from the bank.

Moved: Paul Pascoe **Seconded:** Paul Jenkins **Carried**

Further investigation by GM re Interest Only option on the building loan.

- CAPEX reduced to \$100K with scope to spend more if funds available.
- Vice Commodore is in ongoing communication with both Parks Victoria and the Minister's office for Parks to fund the dredging rather than RBYC. Peter Strain seeking an additional quotation from the dredging company currently on location at RMYS.
- Club Captain requested additional time to review the OTB and Sailing office budgets before the budget is put to the GC for approval. **GM to forward the detail of the Sailing Budget to CC and Jim Leckey. CC to respond within 10 days.**

6. General Manager's Report – attached to email – **taken as read**

7. Marina Manager's Report – NIL

Phil to send monthly report going forward.

8. Subcommittees

Cruising reports attached – **taken as read**

Sailing Committee – **taken as read**

- Thursday night social sailing
- OTB race Sunday changes
- Quest experience events scheduled pre Christmas to be reviewed due to COVID
- Other changes as per minutes
- Sailing awards finalised
- Peter Strain asked about Keel Boat forum. Brett says he has spoken to a number of the stakeholders

9. General Business

a. Marina Wifi

Chad Humphries has been working on wifi options for the marina. The initial intention was to allow members to add a security camera to their boat and use the club wifi. Due to difficulties in providing consistent coverage over the entire marina it was decided to use the wifi for club cameras only at present.



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A club security camera to be added to monitor people entering the hard stand via the gate from the pier. **Jim Leckey to action. Jim also to write an article on how to setup a security camera on your boat.**

- b. Hardstand organisation and mechanical and electrical safety.

Hardstand needs to be tidied and organised. Poses real risk.

Jim to talk to Phil about potential projects. Jobkeeper employees may be available to assist Brendan with some of these tasks.

- c. Pier Update

Commodore, VC and GM have had several meetings with Parks Victoria with the next meeting scheduled for 30/7. The club is hopeful that the gate will shortly be moved past the first landing allowing easier pickup of people being ferried to the marina. We are also confident that some form of limited pedestrian access will be made available to club members within the next few weeks.

- d. Access to the Tower

Peter Strain to circulated photos of the pontoon which is currently at Queenscliff. This may be used to access start the tower via rhib.

- e. 150th Anniversary

Peter Strain raised that is the Club's 150th anniversary in 5 years' time. Don Warner is interested in doing the history of the club. Recommendation by the General Committee that Don makes contact with Ron Davies and 1st Friday lunch members for historical information.

MEETING CLOSED: 9.30pm

NEXT MEETING: 31/8/2020



The Hebe Haven Yacht Club Limited 白沙灣遊艇會
10.5 Miles, Hiram's Highway, Pak Sha Wan, Sai Kung, N.T. Hong Kong
香港 新界 西貢 白沙灣 西貢公路 10 哩半
電話 T: +852 2719 9682 傳真 F: +852 2358 1017 電郵 E: hhyc@hhyc.org.hk
www.hhyc.org.hk

10 June 2020

Ms Hannah Catchpole
General Manager
Royal Brighton Yacht Club
253 Esplanade,
3186 Middle Brighton, VIC
Australia

Dear Ms Catchpole,

**RECIPROCAL CLUB AGREEMENT BETWEEN ROYAL BRIGHTON YACHT CLUB
AND HEBE HAVEN YACHT CLUB**

I am writing with a hope to establish a reciprocal agreement between Royal Brighton Yacht Club and the Hebe Haven Yacht Club.

Established in 1963, the Hebe Haven Yacht Club has been providing yachting and boating facilities as a private members club in the picturesque bay of Pak Sha Wan in Sai Kung, Hong Kong for over 50 years. The main objectives of our Club are to provide first class boating facilities and yacht racing events for members. We have moorings and marina berths available for visiting yachtsmen; a very active sail training centre; restaurant and bar which are open daily for casual and fine dining.

More information about our Club can be found on website www.hhyc.org.hk. The enclosed bi-monthly magazine "Hebe Jebes" may give you some updates on our Club.

I have pleasure in enclosing an agreement for your board's approval. In the meantime, please feel free to contact me should you have any questions.

Yours sincerely,

Rene Verhulst
General Manager
The Hebe Haven Yacht Club Limited





The Hebe Haven Yacht Club Limited 白沙灣遊艇會
 10.5 Miles, Hiram's Highway, Pak Sha Wan, Sai Kung, N.T. Hong Kong
 香港 新界 西貢 白沙灣 西貢公路 10 哩半
 電話 T: +852 2719 9682 傳真 F: +852 2358 1017 電郵 E: hhyc@hhyc.org.hk
 www.hhyc.org.hk

Reciprocal Club Agreement

Between

ROYAL BRIGHTON YACHT CLUB
253 Esplanade, 3186 Middle Brighton, VIC, Australia
And

HEBE HAVEN YACHT CLUB
10.5 Miles Hiram's Highway, Pak Sha Wan, Sai Kung, Hong Kong

The undersigned Clubs agree to enter into an agreement whereby:

Members of each Club (known as "Home Club") may use the facilities and enjoy member's privileges of the other Club (known as "Host Club").

The following terms shall be observed:

- 1) Home Club members are required to present a letter of introduction and their home membership card when visiting the Host Club.
- 2) Home Club members shall have rights to use the food and beverage facilities of the Host Club. This must be paid in accordance with the usual practice of the Host Club, and all accounts shall be settled at the end of the visit before departure.
- 3) Home Club members shall be allowed to hire dinghies and vessels of the Host Club, subject to availability.
- 4) Home Club members can participate in functions and events organized by the Host Club.
- 5) The Host Club may provide temporary moorings or marina berths to Home Club members, subject to availability. Rental fees shall be paid monthly in advance at the same rates as a Full Member.
- 6) Home Club members must comply with the Bye-laws and Articles of Association of the Host Club.
- 7) This agreement can be cancelled at any time by either Club serving one month's notice on the other Club.

For and on behalf of
 The Hebe Haven Yacht Club Limited

For and on behalf of
 Royal Brighton Yacht Club

 Name:
 Title:
 Date:

 Name:
 Title:
 Date:



06 - General Managers Report August

- Pier induction video complete and sent to all boat owners, as per Phil's report this will be extended as conditions allowed. It must be seen as a big positive we are allowed access at all.
- Two staff members to be added to this round of jobkeeper (ends September 27) – Executive chef Brendan and casual event staff member. This is due to the extension date of employment to 1 July. This is of course subject to legislation passing next week.
- I have also worked out the tier system for next round – most of our casuals drop down to tier 2 - \$750 per fortnight. This is calculated on their average hours for the month of February +/- 20 hours per week. All salaried staff will remain on the tier 1 level if RBYC remains eligible. Staff have been notified of their tier levels.
- Working with On Tap and Shinewing about our exemption to ATO so we remain eligible for jobkeeper for the September and December quarters.
- Awaiting announcement from Australian Sailing re reduction in 2020/21 fees – hopeful of significant reduction.
- Facemasks very well received, just waiting on second shipment – should arrive this week.
- As with Mother's Day we will be doing a Father's Day hamper – refer newsletter for details.
- Audit is almost complete. BDO are to present draft financials to GC on Monday evening.
- Club expenses continue to be kept at an absolute minimum.
- Waiting for information from BOM regarding continuing to defer the Club's loans or make interest only payments.
- Always looking for newsletter articles so if any one has any suggestions please send them through.
- Staff remain positive during these times and look forward to lock down ending as I am sure all Victorian's do!

Boating Manager Report to the Committee

August 2020



Points of Discussion:

- The Sailing Department is operating at a limited capacity in a caretaker role at the present time. We are conducting daily walks of the Marina and reporting any issues that come to hand.
- Please find attached minutes of recent Sailing Committee Meetings
- Now that we officially have pedestrian access to the Marina, I will be emailing/phoning those members who moved boats to try to get them back. Unfortunately, Stage 4 restrictions will possibly delay these returns. There are approx. 10 boats that may return to the Marina.
- Video induction for Member Access to the Marina has been published. As we need to record those inducted a specific code has been sent to boat owners only (at this stage). We will, as restrictions ease, expand this to include crew members in the appropriate format. (online or in person).
- I am pleased to report that the level of member acceptance during this period has been very good. Most members are appreciative of everything that we are trying to achieve.
- We have also been collaborating with other Melbourne clubs to try to determine (guess) what conditions will be applied as we return to sailing. See chart below.

Marina

Size	Club Owned	Occupied	Occ %	Mem Owned	Occupied	Occ %	Total Pens	Total Occ	Total Occ %	Total Vacant Club Owned
10M	81	55	67.90%	16	15	93.75%	97	70	72.16%	26
12M	57	36	63.16%	18	16	88.89%	75	52	69.33%	21
13M	7	3	42.86%	0	0	0.00%	7	3	42.86%	4
15M	20	14	70.00%	16	14	87.50%	36	28	77.78%	6
18M	11	10	90.91%	8	7	87.50%	19	17	89.47%	1
	176	118	67.05%	58	52	89.66%	234	170	72.65%	58

Return to Sailing

This is our best estimate of how each stage will impact our sailing program. Note the government has not confirmed the timing and exact pathway for each step.

	Expected Settings	OTB/2.4mR	Keelboat/Etchelles/Dragons
Stage 4	Emergency boat access only	No boating	No boating
Stage 3	Boat maintenance and care Private boating in family groups Coaching for two people Social distancing 1.5m required	Private sailing - solo or family group Coaching in pairs with social distancing	Private sailing - solo or family group
Stage 2 (High)	Community sport training allowed	<i>As above plus</i> Training with perhaps larger groups	<i>As above plus</i> Training
Stage 2 (Medium)	Junior competition allowed	<i>As above plus</i> Schools Team Race Training ? Solo, controlled or limited contact racing	<i>As above plus</i> Adult training Timed trials around a set course? 2 Handed or household racing?
Stage 2 (Low)	Adult competition allowed	Local competition – club racing	Local competition – club racing
Stage 1	Larger events allowed	Close to normal	Close to normal

Stage 3: These settings should be similar to previous stage 3 restrictions and current regional settings

Stage 2: We have not been told what social distancing rules will apply. It varied last time and now they will factor in a mask which may help. It may mean groups on a boat are allowed staying 1.5m apart when practicable. Last time training drills with groups of 10 allowed in some community sport settings – but others were not allowed group training. This stage is likely to be staggered high/medium/low and include special rules for each sport.

Phil Hall

Boating Manager

Membership count summary report
As at 30-Jun 2019

Membership Type	Current Male	Current Female	Current Total
Senior	309	27	336
Senior Family	48	44	92
Senior Special	16	0	16
40 Year	12	0	12
50 Year	44	0	44
60 Year +	38	0	38
Honorary Life	4	2	6
Senior Country	14	1	15
Senior Absent	37	1	38
Crew	126	29	155
Crew Plus	16	5	21
YouthU18	103	45	148
Intermediate 18-2	70	29	99
Gym	66	12	78
Social	128	79	207
Social Extra	8	56	64
Junior Family	16	12	28
Iceberger	61	12	73
Suspended	1	0	1
Sponsors - Social	4	0	4
TPI	3	0	3
	1124	354	1478

Membership count summary report
As at 30-Jun 2020

Membership Type	Current Male	Current Female	Current Total
Senior	304	31	335
Senior Family	48	44	92
Senior Special	13	0	13
40 Year	12	0	12
50 Year	43	0	43
60 Year +	32	0	32
Honorary Life	4	2	6
Senior Country	12	1	13
Senior Absent	34	2	36
Crew	132	24	156
Crew Plus	18	8	26
YouthU18	100	50	150
Intermediate 18-29	50	25	75
Gym	63	11	74
Social	134	73	207
Social Extra	10	53	63
Junior Family	13	12	25
Iceberger	67	14	81
Suspended	0	0	0
Sponsors - Social	4	0	4
TPI	3	0	3
	1096	350	1446

Membership count summary report

As at 21-Aug 2019

Membership Type	Current Male	Current Female	Current Total	Resignations
Senior	285	26	311	25
Senior Family	45	41	86	6
Senior Special	14	0	14	2
40 Year	12	0	12	0
50 Year	43	0	43	1
60 Year +	37	0	37	1
Honorary Life	4	2	6	0
Senior Country	14	1	15	0
Senior Absent	37	2	39	-1
Crew	126	23	149	6
Crew Plus	16	5	21	0
YouthU18	96	40	136	12
Intermediate 18-2	59	26	85	14
Gym	59	10	69	9
Social	127	76	203	4
Social Extra	9	53	62	2
Junior Family	11	9	20	8
Iceberger	63	14	77	-4
Suspended	1	0	1	0
Sponsors - Social	4	0	4	0
TPI	3	0	3	0
	1065	328	1393	

Membership count summary report

As at 21-Aug 2020

Membership Type	Current Male	Current Female	Current Total	Resignations
Senior	280	34	314	21
Senior Family	42	40	82	10
Senior Special	13	0	13	0
40 Year	12	0	12	0
50 Year	39	0	39	4
60 Year +	35	0	35	-3
Honorary Life	4	2	6	0
Senior Country	10	1	11	2
Senior Absent	36	3	39	-3
Crew	118	15	133	23
Crew Plus	13	7	20	6
YouthU18	73	40	113	37
Intermediate 18-29	50	26	76	-1
Gym	55	7	62	12
Social	132	76	208	-1
Social Extra	9	52	61	2
Junior Family	13	9	22	3
Iceberger	66	12	78	3
Suspended	0	0	0	0
Sponsors - Social	4	0	4	0
TPI	3	0	3	0
	1007	324	1331	

Minutes - RBYC Sailing Sub Committee

Meeting Date		Tuesday 11th August 2020 at 7:00pm.		
Meeting Venue		Zoom Meeting		
Attendance		BH, JS, ST, MI, PH, MC, DM, VP, JL, PB		
Apologies				
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	OPENING – Brett Heath			
1.1	Variation to circulated Minutes of July meeting that the BH will check with Rosie as to the format of the Ingenue Series. <i>Minutes of the previous meeting be adopted. Carried</i>			
2.0	MATTERS ARISING			
2.1	Proposed 2020-2021 Calendar VP was congratulated for her work on the calendar. PB confirmed that the Linacre family were happy with format changes. BH advised Stonehaven dates to be included in calendar BH to confirm change in format for Ingenue Series with Rosie Number of races on each day OTB Club Series – standard is 3 races, OTB Sprint Series – to be decided on the day dependant on weather window etc, 2.4mR Saturday racing – to mirror the same as Etchells/Dragons(decision pending) It was proposed that the 2.4mR fleet sail with Etchells & Dragons on Saturdays with the exception of Sunday once/month when they sail with the OTB fleet on Sundays. Some safety concerns were raised the SC agreed in principle but have asked the RO, John Spencer to discuss safety before a final decision is made. PC is purchasing a pump that will be able to help a swamped 2.4mR. There is further discussion about adding another crane, capable of lifting 2.4mR's so that they would not be competing with Etchells & Dragons.	V6 Attached		
2.2	Proposed NOR NOR will need to be re-written to reflect the decision on when 2.4mR will be racing. OTB sign on/off APP procedure needs to be reflected in NOR Keelboats – it was decided that Keelboat trophy racing will not be re-scheduled to Sundays when weather prohibits sailing on Saturdays. We may run a non-aggregate, non-trophy Tower race on Sundays if this occurs. PB suggested accompanied by a BBQ. The time parameter to make a decision to race or not is to be deleted.	Attached		
2.3	S80 Regatta not going ahead			
2.4	Possibility for Junior Sail Melbourne event			
3.0	SAFETY INITIATIVES			

3.1	Sign on / sign off app			
3.2	Safety Audit Working Group MC suggested that he knew of a club member who would make a good auditor. MC to contact and ascertain interest. RBYC to proceed with Safety Declaration and compulsory MOB drill. Potential to explain Cat 5 with a video presentation.			
4.0	OTB REPORT Confirmed Junior & Youth structure the same as last year.		BH	
5.0	CRUISING REPORT Nothing to report		PJ	
6.0	RESCUE BOAT WORKING GROUP REPORT We now have trailers on shore if we require to move rescue boats for service etc.		MC	
7.0	RACE MANAGEMENT TEAM INITIATIVES A series of volunteer training modules to be developed possibly video presentations possibly Sat morning sessions. <ul style="list-style-type: none"> - First Aid/CPR - On water practices - Flags & Race Signals - Laying & retrieving of Marks - Emergency Response Session 			
8.0	AOB MC indicated that David LeRoy is only working 1 day / month for RYCV. BH has had a presentation on the benefits of the ORC rating system which AS are trying to get back into Victoria. PB asked if the Range Series is effective for RBYC and if the Range Blue series included IRC,AMS & PHS we wouldn't need the white series. BH to discuss with Club Captains			
Next Meeting 8 September 2020 – JS to host Zoom meeting				

FUTURE MEETINGS	COMMITTEE	FOCUS AREAS
8 th September 2020	Sailing Committee	
13 th October 2020	Sailing Committee	
	Sailing Committee	

2019/20 MEMBERS			
Chairman: Brett Heath	sailing@bretttheathconsulting.com	Simon Tedstone	simon.sailing@gmail.com
Denis McConnell	denismcconnell63@gmail.com	Phil Beddington	philthesportsphysio@gmail.com
Murray Cowdell	mcowdell@yahoo.com	John Spencer	ejohn.spencer@gmail.com
Phil Hall	boatingmanager@rbyc.org.au		
Marni Irving	m.irving@bigpond.net.au		

OTHERS AS REQUIRED			
Gary Davison	drgarydavison@gmail.com	Francesco Battaglini	discoversailing@rbyc.org.au
Adrian Finglas	headcoach@rbyc.org.au	Jim Leckey	yachting@leckey.com

9 – General Business

a. AGM update

Electronic voting software tested and seems to work well. Using it for the registration of people who have done the pier induction and no issues so far.

AGM we will have a practice run the night before the AGM for people who haven't zoomed in before. Partly to get them to learn how to use it, and partly to get people to understand Zoom etiquette.

We need to make sure that we achieve a quorum, so please ensure that you speak to other members and encourage them to zoom in, even if they mute and watch the footy.

b. BIA membership

During this pandemic, the Boating Industry Association of Victoria has been the body that has actually sat down in meetings with the State Government. They have been the most effective Government lobby group. Fees are \$750 per annum. Do we wish to belong?

c. Major Events

- i. Sail Melbourne – still tentatively scheduled for Jan 16-20, but due to travel restrictions and cancellation of various Nationals in WA, it will probably end up being a local regatta. May need to spread over a couple of dates, or locations if we are limited to gatherings close to 100