



COMMITTEE PACK

NOVEMBER 2023

Member Age Breakdown Report

Royal Brighton Yacht Club

Excluding non-member types

| Membership Type | Age Group | | | | | | | | | | | | | | | |
|--------------------|-------------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|-------|--------|
| | Unknown DOB | | Upto 25 | | 26 - 35 | | 36 - 45 | | 46 - 55 | | 56 - 65 | | 66 - 75 | | 75 Up | |
| | Male | Female | Male | Female | Male | Female | Male | Female | Male | Female | Male | Female | Male | Female | Male | Female |
| Senior | 6 | 1 | | | 6 | | 29 | 3 | 77 | 10 | 105 | 20 | 82 | 5 | 24 | 1 |
| Senior Family | | 3 | | | | | 4 | 4 | 19 | 17 | 20 | 16 | 14 | 11 | 5 | 3 |
| Senior Special | | | | | | | | | | | | | 1 | | 9 | |
| 40 Year | | | | | | | | | | | 4 | | 8 | 2 | 5 | |
| 50 Year | | | | | | | | | | | 8 | | 20 | | 8 | |
| 60 Year + | | | | | | | | | | | | | 10 | | 26 | |
| Honorary Life | | | | | | | | | 1 | | | | 1 | | 3 | 2 |
| Senior Country | | | | | 1 | | | | 3 | | 2 | | 3 | | 2 | |
| Senior Absentee | | | | | | | 4 | 1 | 5 | | 10 | 1 | 8 | | 1 | |
| Crew | | 1 | | | 6 | 2 | 7 | 1 | 21 | 6 | 31 | 2 | 22 | 2 | 8 | 1 |
| Crew Plus | | | | | 3 | 1 | 1 | 2 | 7 | 1 | 9 | | 4 | 2 | 3 | |
| Intermediate 18-29 | | | 65 | 21 | 23 | 6 | | | | | | | | | | |
| YouthU18 | 1 | | 61 | 25 | | | | | | | | | | | | |
| Gym | 1 | | | | 4 | | 3 | 1 | 14 | | 7 | 2 | 19 | 5 | 11 | |
| Social | 8 | 5 | 2 | | 7 | 1 | 10 | 6 | 24 | 21 | 49 | 33 | 71 | 34 | 44 | 20 |
| Social Extra | 1 | 3 | | | | 1 | | 4 | 1 | 15 | 3 | 30 | 2 | 22 | 1 | 7 |
| Junior Family | | | 28 | 17 | | | | | | | | | | | | |
| Aquatic | 4 | 3 | | | | | 12 | 2 | 14 | 26 | 30 | 10 | 27 | 3 | 5 | 1 |
| TPI | | | | | | | | | | | | | | | 2 | |
| Totals | 21 | 16 | 156 | 63 | 50 | 11 | 70 | 24 | 186 | 96 | 278 | 114 | 292 | 86 | 157 | 35 |

MEMBERSHIP REPORTS

New Members to be ratified at November meeting

| | |
|-----------------------|---------------|
| Alexander Stanowitsch | Senior |
| Matthew Toms | Senior Family |
| Mark Wood | Crew Plus |
| Xue Luo | Crew Plus |
| Andrew Crawshaw | Crew Plus |
| Lucas Toms | Intermediate |
| Samuel Gunson | Intermediate |
| Liam Edwards | Intermediate |
| Winston McGowen | Intermediate |
| Jack Hellier | Gym |
| Hans-Joachim Ohlert | Social |
| Mark Franklin | Social |
| Rodney Sekulich | Social |
| Paul Neylan | Social |
| Mike Larkan | Social |
| Diane Powell | Social Extra |
| Leanne Grant | Social Extra |

| Membership count July 23 - June 24 | | | | | | | | | |
|------------------------------------|-------------|-------------|---------------|-------------|--------------|-------------|--------------|-------------|---------------|
| | Jun-23 | Jul-23 | -/+ | Aug-23 | -/+ | Sep-23 | -/+ | Oct-23 | -/+ |
| Senior | 391 | 360 | -7.93% | 362 | 0.56% | 360 | -0.55% | 365 | 1.39% |
| Senior Family | 132 | 119 | -9.85% | 122 | 2.52% | 122 | 0.00% | 116 | -4.92% |
| Senior Special | 10 | 10 | 0.00% | 10 | 0.00% | 10 | 0.00% | 10 | 0.00% |
| 40 Year | 14 | 19 | 35.71% | 19 | 0.00% | 19 | 0.00% | 19 | 0.00% |
| 50 Year | 36 | 36 | 0.00% | 36 | 0.00% | 36 | 0.00% | 36 | 0.00% |
| 60 Year + | 34 | 37 | 8.82% | 36 | -2.70% | 36 | 0.00% | 36 | 0.00% |
| Honorary Life | 7 | 7 | 0.00% | 7 | 0.00% | 7 | 0.00% | 7 | 0.00% |
| Senior Country | 14 | 11 | -21.43% | 11 | 0.00% | 11 | 0.00% | 11 | 0.00% |
| Senior Absentee | 33 | 32 | -3.03% | 31 | -3.13% | 32 | 3.23% | 31 | -3.13% |
| Crew | 121 | 115 | -4.96% | 111 | -3.48% | 111 | 0.00% | 111 | 0.00% |
| Crew Plus | 35 | 32 | -8.57% | 29 | -9.38% | 30 | 3.45% | 31 | 3.33% |
| Youth U18 | 115 | 96 | -16.52% | 95 | -1.04% | 93 | -2.11% | 91 | -2.15% |
| Intermediate 18-29 | 119 | 111 | -6.72% | 113 | 1.80% | 114 | 0.88% | 114 | 0.00% |
| Gym | 70 | 66 | -5.71% | 69 | 4.55% | 70 | 1.45% | 69 | -1.43% |
| Social | 319 | 322 | 0.94% | 325 | 0.93% | 330 | 1.54% | 331 | 0.30% |
| Social Extra | 87 | 84 | -3.45% | 84 | 0.00% | 85 | 1.19% | 88 | 3.53% |
| Junior Family | 48 | 40 | -16.67% | 44 | 10.00% | 45 | 2.27% | 44 | -2.22% |
| Aquatic | 139 | 138 | -0.72% | 137 | -0.72% | 137 | 0.00% | 137 | 0.00% |
| TPI | 2 | 2 | 0.00% | 2 | 0.00% | 2 | 0.00% | 2 | 0.00% |
| TOTAL | 1726 | 1637 | -5.16% | 1643 | 0.37% | 1650 | 0.43% | 1649 | -0.06% |

| POS SPEND BY MEMBERSHIP TYPE - October 2023 | | | | |
|--|--------------------------------------|------------------------------|-------------------------------|-------------------------|
| | Total Spend per month per membership | Average spend per membership | Number of members in category | Number of members spent |
| 40 Year | \$1,771.02 | \$93.21 | 19 | 10 |
| Senior | \$33,404.55 | \$92.79 | 360 | 212 |
| Honorary Life | \$631.15 | \$90.16 | 7 | 5 |
| Crew Plus | \$2,661.01 | \$88.70 | 30 | 19 |
| 50 Year | \$2,644.75 | \$73.47 | 36 | 16 |
| Gym | \$5,017.20 | \$71.67 | 70 | 45 |
| Aquatic | \$8,816.34 | \$64.35 | 137 | 94 |
| Social | \$19,565.01 | \$59.29 | 330 | 136 |
| Senior Special | \$586.62 | \$58.66 | 10 | 6 |
| Senior Family | \$6,442.24 | \$52.81 | 122 | 58 |
| 60 Year + | \$1,507.75 | \$41.88 | 36 | 13 |
| Crew | \$4,646.45 | \$41.86 | 111 | 52 |
| Social extra | \$1,114.78 | \$13.12 | 85 | 13 |
| Intermediate 18-29 | \$1,039.39 | \$9.12 | 114 | 22 |
| Senior Country | \$20.93 | \$1.90 | 11 | 2 |
| Junior family | \$49.80 | \$1.11 | 45 | 1 |
| Senior Absentee | \$18.90 | \$0.59 | 32 | 1 |
| Youth | \$21.85 | \$0.23 | 93 | 2 |
| TPI | \$0.00 | \$0.00 | 2 | 0 |
| | \$89,959.74 | | 1650 | 707 |

22/11/2023

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – October 2023

Below is a summary of the Club's financial results for October 2023, as well as accompanying commentary.

Financial Results October 2023:

The financial reports for the period have been prepared on a calendar month basis from 1st October to 31st October 2023. The Club traded as usual throughout the month, trading for all 31 days.

The Club's financial performance for the October period has been analysed and compared with the previous months figures. During the October period, the Club generated a total income of \$515k, representing a \$11k decrease compared to the September's income of \$527k. This decrease is due to a \$16k fall in Total DSC Income Revenue.

Expenditure for the October period totalled to \$395k, which is a \$56k increase compared to September. The increase in Expenses can be primarily attributed to the \$22k increase in Employment Expenses mainly due to a \$5k rise in Wages for Functions Casuals and a \$7k rise in Superannuation.

As OTH have not yet received the budgeted figures for FY24, therefore budget comparisons have been left out of the analysis for October.

In summary, the Club reported an Operating Profit of \$21k for October.

Please see the table below, the total Employment cost ratio to total Revenue for the last three months as well as last year.

| Aug-23 | Sep-23 | Oct-23 |
|--------|--------|--------|
| 45% | 44% | 50% |

| Aug-22 | Sep-22 | Oct-22 |
|--------|--------|--------|
| 45% | 49% | 52% |

Please note the upcoming statutory liabilities listed below:

| Upcoming Liabilities | Amount | Due Date |
|-------------------------------|--------------------|------------|
| October-23 Super Contribution | \$25,594.77 | 28/11/2023 |
| September BAS 23 Payment Plan | \$24,000.00 | 27/11/2023 |
| Total | \$49,594.77 | |

The Balance Sheet of the Club reflects the most recent financial position as of the end of October 2023, and it is confirmed that the Club is current with all statutory payments and lodgements.

When reviewing the financial statements for August, please note the following:

- Rescue & Work Boats is currently \$40k less than the Asset Manager Pro figure due to waiting on the disposal of assets.

As always, any queries or discussions regarding the financial accounts are welcome. If you have any questions or would like to discuss the matter further, please feel free to contact me.

Kind Regards,

A handwritten signature in black ink, appearing to read 'Freddie Deegan', written in a cursive style.

Freddie Deegan

Director – On Tap Hospitality



Balance sheet report

Accrual mode

Aug 2023 - Oct 2023

| | Aug-23 | Sep-23 | Oct-23 |
|---|---------------------|---------------------|---------------------|
| 1-0000 Assets | | | |
| 1-1000 Trading Bank Accounts | | | |
| 1-1010 BOM- Business Chq Acc**157544 | 7,907.84 | 11,850.38 | 4,839.37 |
| 1-1015 BOM- MbrShp Marina Acc**098419 | 48,354.91 | 17,741.76 | 33,011.65 |
| 1-1020 BOM Coll Term Deposit x043 | 17,079.64 | 17,079.64 | 17,314.23 |
| 1-1025 BOM- Yachting Foundation x141 | 2,286.60 | 2,304.17 | 2,304.17 |
| 1-1031 BOM-Business Access Saver x391 | 401,414.48 | 251,734.77 | 252,066.16 |
| 1-1032 BOM - Term Deposit x983 | 1,000,000.00 | 1,000,000.00 | 1,000,000.00 |
| 1-1033 BOM - Term Deposit x061 | 500,000.00 | 500,000.00 | 500,000.00 |
| Total Trading Bank Accounts | 1,977,043.47 | 1,800,710.72 | 1,809,535.58 |
| 1-1100 Floats | | | |
| 1-1105 Cash on Hand | 1,000.00 | 1,000.00 | 1,000.00 |
| 1-1110 Till Floats | 1,400.00 | 1,400.00 | 1,400.00 |
| 1-1125 Petty Cash | 344.88 | 494.74 | 192.89 |
| Total Floats | 2,744.88 | 2,894.74 | 2,592.89 |
| 1-1200 Clearing Accounts | | | |
| 1-1210 Cash Clearing | 9,076.75 | 3,830.05 | 3,927.25 |
| 1-1220 Account Clearing | 0.00 | 506.70 | 0.00 |
| 1-1250 Eftpos Clearing | 572.31 | 21,061.20 | 969.30 |
| 1-1256 Stripe payment Clearing | (60.00) | (60.00) | (550.00) |
| Total Clearing Accounts | 9,589.06 | 25,337.95 | 4,346.55 |
| 1-1300 Debtors | | | |
| 1-1310 Trade Debtors | 21,226.37 | 23,093.47 | 19,148.92 |
| 1-1320 Accrued Income | 22,490.46 | 26,942.78 | 31,543.51 |
| 1-1330 Other Debtors | 1,104,779.23 | 1,030,493.49 | 943,392.70 |
| 1-1340 Provision for Doubtful Debts | (19,237.23) | (19,237.23) | (19,237.23) |
| Total Debtors | 1,129,258.83 | 1,061,292.51 | 974,847.90 |
| 1-1350 Receivables | | | |
| 1-1355 Members Control Account | (19,773.51) | (28,774.40) | (20,839.26) |
| 1-1356 Members Control Account (O. Debtors) | (517,279.32) | (517,279.32) | (517,279.32) |
| 1-1370 Cruising Group Account | 50,687.92 | 50,687.92 | 52,919.73 |
| 1-1375 Cruising Group Clearing Acc | (52,915.19) | (52,917.46) | (52,919.73) |
| 1-1380 Icebergers Clearing Account | (5,366.20) | (5,366.20) | (5,366.20) |
| 1-1390 Icebergers Group Account | 2,873.02 | 2,873.02 | 5,366.20 |
| Total Receivables | (541,773.28) | (550,776.44) | (538,118.58) |
| 1-1400 Prepayments | | | |
| 1-1410 Prepayments - General | 73,323.37 | 62,674.92 | 55,159.25 |
| 1-1420 Prepaid Insurance | 65,952.34 | 57,708.30 | 49,464.26 |
| 1-1425 Prepaid Workcover | 24,902.65 | 24,902.65 | 24,902.65 |

| | Aug-23 | Sep-23 | Oct-23 |
|--|---------------------|---------------------|---------------------|
| Total Prepayments | 164,178.36 | 145,285.87 | 129,526.16 |
| 1-1600 Stock | | | |
| 1-1610 Inventory- Beverage | 51,618.68 | 51,203.00 | 60,756.88 |
| 1-1611 Inventory-Beverage non-alcohol | 7,539.09 | 7,145.52 | 5,533.30 |
| 1-1630 Inventory- Food | 25,773.72 | 26,552.02 | 28,835.85 |
| 1-1650 Inventory- Clothing & Merch | 23,629.75 | 22,299.59 | 21,714.78 |
| Total Stock | 108,561.24 | 107,200.13 | 116,840.81 |
| 1-1710 Property | | | |
| 1-1713 Club House Leasehold at Cost | 9,249,639.22 | 9,249,639.22 | 9,249,639.22 |
| 1-1714 Amortisation Club House Imp | (5,513,493.16) | (5,545,764.68) | (5,579,104.30) |
| 1-1715 Yard Leasehold Imp at Cost | 39,830.75 | 39,830.75 | 39,830.75 |
| 1-1716 Amortisation Leasehold Yard | (36,463.31) | (36,559.75) | (36,659.40) |
| 1-1717 ROU Assets - Parks Victoria | 267,866.92 | 262,905.92 | 257,944.92 |
| 1-1718 Amortisation Parks Victoria | (213,297.41) | (213,297.41) | (213,297.41) |
| 1-1719 ROU Assets - Bayside City Council | 701,485.09 | 697,906.09 | 694,327.09 |
| 1-1720 Amortisation Bayside City Council | (171,792.23) | (171,792.23) | (171,792.23) |
| Total Property | 4,323,775.87 | 4,282,867.91 | 4,240,888.64 |
| 1-1721 Marina & Hardstand | | | |
| 1-1723 Marina Leasehold Imp at Cost | 7,938,844.32 | 7,938,844.32 | 7,938,844.32 |
| 1-1724 Amortisation Leasehold Marina | (7,756,470.70) | (7,784,985.09) | (7,810,563.99) |
| 1-1725 Hardstand Leasehold at Cost | 764,292.96 | 764,292.96 | 764,292.96 |
| 1-1726 Amortisation Hardstand Imp | (752,232.41) | (752,537.90) | (752,853.60) |
| Total Marina & Hardstand | 194,434.17 | 165,614.29 | 139,719.69 |
| 1-1740 Plant & Equipment | | | |
| 1-1742 Furniture, Plant & Equipment | 1,058,542.81 | 1,058,542.81 | 1,058,542.81 |
| 1-1744 Accum Depreciation Plant etc | (949,154.81) | (950,870.10) | (952,640.95) |
| 1-1750 Marina & HStand Equip at Cost | 479,847.81 | 479,847.81 | 479,847.81 |
| 1-1755 Marina & HStand Equip Acc Depn | (373,388.17) | (374,553.89) | (375,758.43) |
| Total Plant & Equipment | 215,847.64 | 212,966.63 | 209,991.24 |
| 1-1800 Boats | | | |
| 1-1810 Rescue & Work Boats at Cost | 997,123.90 | 997,123.90 | 997,123.90 |
| 1-1815 Accum Depreciation Rescue Boat | (588,119.78) | (596,301.01) | (604,741.49) |
| 1-1825 DSC Sailing Boats at Cost | 220,264.11 | 220,264.11 | 220,264.11 |
| 1-1830 Accum Depreciation OTB Boats | (169,384.65) | (170,907.07) | (172,480.26) |
| Total Boats | 459,883.58 | 450,179.93 | 440,166.26 |
| 1-1900 Intangible Assets | | | |
| 1-1910 Designs at Cost | 55,969.21 | 59,769.21 | 62,597.10 |
| 1-1920 Amortisation Designs | (16,658.18) | (16,766.79) | (16,879.01) |
| Total Intangible Assets | 39,311.03 | 43,002.42 | 45,718.09 |
| Total Assets | 8,082,854.85 | 7,746,576.66 | 7,576,055.23 |
| 2-0000 Liabilities | | | |
| 2-1000 Trade Creditors | | | |
| 2-1100 Trade Creditors | 323,618.29 | 101,067.27 | 126,934.76 |
| Total Trade Creditors | 323,618.29 | 101,067.27 | 126,934.76 |
| 2-2000 Accruals | | | |
| 2-2005 Deposits Received in Advance | 6,930.00 | 6,500.00 | 7,000.00 |
| 2-2110 Accruals- General | 31,493.32 | 60,759.78 | 27,543.98 |
| 2-2130 Accrual- Workcover | 3,767.97 | 5,735.57 | 8,454.01 |
| 2-2140 Accrual- Payroll Tax | 4,865.08 | 6,569.91 | 10,156.58 |

| | Aug-23 | Sep-23 | Oct-23 |
|---|---------------------|---------------------|---------------------|
| Total Accruals | 47,056.37 | 79,565.26 | 53,154.57 |
| 2-3000 GST and Statutory Liabilities | | | |
| 2-3110 GST Collected | 237,728.20 | 273,762.84 | 309,355.03 |
| 2-3120 GST Paid | (50,790.47) | (61,678.31) | (76,619.35) |
| 2-3130 PAYG Withholding Payable | 23,619.00 | 28,894.00 | 69,491.00 |
| 2-3150 Superannuation Payable | 15,220.32 | 18,462.46 | 25,594.77 |
| Total GST and Statutory Liabilities | 225,777.05 | 259,440.99 | 327,821.45 |
| 2-4000 Employee Provisions | | | |
| 2-4010 Annual Leave Payable | 111,826.14 | 115,817.47 | 118,805.81 |
| 2-4015 Leave Loading Payable | 18,748.95 | 19,277.89 | 19,626.11 |
| 2-4020 Long Service Leave - Current | 37,163.00 | 37,544.00 | 37,915.00 |
| 2-4021 Long Service Leave Non-current | 56,428.00 | 59,730.00 | 61,162.00 |
| 2-4022 On-Cost for A/L & L>Loading | 22,008.69 | 22,770.59 | 23,332.97 |
| Total Employee Provisions | 246,174.78 | 255,139.95 | 260,841.89 |
| 2-5000 Bonds & Other Liabilities | | | |
| 2-5010 29er's Bond Account | 1,000.00 | 1,000.00 | 1,000.00 |
| 2-5020 RBYC Auxiliary | 25,271.85 | 25,271.85 | 25,857.30 |
| 2-5030 Aust. Sports Foundation C.Acc | 12,794.76 | 12,794.76 | 12,794.76 |
| Total Bonds & Other Liabilities | 39,066.61 | 39,066.61 | 39,652.06 |
| 2-6000 Deferred Income- Members | | | |
| 2-6010 Subscription Income Deferred | 630,479.27 | 563,898.75 | 500,890.06 |
| 2-6060 Other Income in Advance | 79,806.17 | 72,280.27 | 65,116.05 |
| Total Deferred Income- Members | 710,285.44 | 636,179.02 | 566,006.11 |
| 2-7000 Deferred Income- Marina | | | |
| 2-7010 Marina 1 Year Licence | 724,476.02 | 658,573.56 | 597,470.21 |
| 2-7030 Hardstand - Rental | 64,966.44 | 60,575.98 | 56,185.52 |
| 2-7050 DSC Maintenance Income | 97,290.09 | 87,246.33 | 78,554.30 |
| Total Deferred Income- Marina | 886,732.55 | 806,395.87 | 732,210.03 |
| 2-8000 Bank Loans | | | |
| 2-8030 Commercial Bill S331 300243100 | 313,183.04 | 283,185.45 | 253,250.02 |
| 2-8031 Commercial Bill - Non Current | 121,489.29 | 121,489.29 | 121,489.29 |
| Total Bank Loans | 434,672.33 | 404,674.74 | 374,739.31 |
| 2-9000 Other Finance | | | |
| 2-9010 Equipment Loan | 5,138.12 | 0.00 | 0.00 |
| 2-9021 Current Liability - Parks Victoria | 54,568.00 | 49,607.00 | 44,646.00 |
| 2-9022 Currenrt Liability - Bayside City Council | 31,047.42 | 27,980.49 | 24,931.33 |
| 2-9024 Non-Current Liability-Bayside City Council | 535,540.67 | 535,540.67 | 535,540.67 |
| 2-9036 Credit Card P Hall x271 | 3,101.06 | 5,202.38 | (470.56) |
| 2-9037 Credit Card - Sammy Doddy | 438.85 | 1,091.27 | 976.23 |
| 2-9038 Credit Card - Colin Burgess | 2,376.57 | 1,212.50 | 2,972.94 |
| Total Other Finance | 632,210.69 | 620,634.31 | 608,596.61 |
| Total Liabilities | 3,545,594.11 | 3,202,164.02 | 3,089,956.79 |
| Net Assets | 4,537,260.74 | 4,544,412.64 | 4,486,098.44 |
| 3-0000 Equity | | | |
| 3-1000 Accumulated Funds | 5,239,895.19 | 5,239,895.19 | 5,239,895.19 |
| 3-2000 Yachting Foundation No2 Reserv | 17,785.74 | 17,785.74 | 17,785.74 |
| 3-2010 Members Reserve | 202,265.49 | 202,265.49 | 202,265.49 |
| 3-3000 Retained Earnings | (770,864.80) | (770,864.80) | (770,864.80) |
| 3-9000 Current Earnings | (151,820.88) | (144,668.98) | (202,983.18) |

| | Aug-23 | Sep-23 | Oct-23 |
|---------------------|---------------------|---------------------|---------------------|
| Total Equity | 4,537,260.74 | 4,544,412.64 | 4,486,098.44 |

Profit and loss report

Accrual mode

01 Aug 2023 - 31 Oct 2023

| | Aug-23 | Sep-23 | Oct-23 | Total |
|--|-------------------|-------------------|-------------------|-------------------|
| 4-0000 Income | | | | |
| 4-1000 Catering Revenue | | | | |
| 4-1005 Restaurant Beverage Revenue | 48,123.06 | 82,628.66 | 77,325.02 | 208,076.74 |
| 4-1010 Restaurant Food Revenue | 69,275.53 | 107,302.13 | 94,631.92 | 271,209.58 |
| 4-1015 Members Beverage Revenue | 20,237.05 | 28,115.68 | 29,222.25 | 77,574.98 |
| 4-1020 Members Food Revenue | 12,482.86 | 14,254.25 | 12,936.69 | 39,673.80 |
| 4-1021 Members F&B Discounts - Revenue | 4,659.76 | 6,288.47 | 6,244.74 | 17,192.97 |
| 4-1053 Function Food | 41,014.01 | 32,022.17 | 43,435.98 | 116,472.16 |
| 4-1054 Function Beverage | 6,261.64 | 8,309.93 | 13,182.66 | 27,754.23 |
| 4-1055 Private Function Revenue | 0.00 | 286.37 | 4.54 | 290.91 |
| 4-1060 Room Hire | 5,227.28 | 5,618.19 | 8,863.66 | 19,709.13 |
| Total Catering Revenue | 207,281.19 | 284,825.85 | 285,847.46 | 777,954.50 |
| 4-2000 Membership Income | | | | |
| 4-2105 Member's Annual Subscription | 80,000.00 | 80,000.00 | 80,000.00 | 240,000.00 |
| 4-2110 Association Fees | 4,772.73 | 4,772.73 | 4,772.73 | 14,318.19 |
| 4-2115 Instalment Surcharge | 1,279.03 | 1,293.58 | 1,325.88 | 3,898.49 |
| Total Membership Income | 86,051.76 | 86,066.31 | 86,098.61 | 258,216.68 |
| 4-2500 Marina, Hstand & OTB Storage Inc | | | | |
| 4-2510 Hardstand Annual Rental Income | 8,600.00 | 8,600.00 | 8,600.00 | 25,800.00 |
| 4-2520 Marina Annual Rental Income | 86,000.00 | 86,000.00 | 86,000.00 | 258,000.00 |
| 4-2540 Marina & Hstand Casual Rental | 11,622.72 | 15,972.73 | 11,936.77 | 39,532.22 |
| 4-2545 DSC Storage | 1,400.00 | 1,400.00 | 1,400.00 | 4,200.00 |
| 4-2550 Maintenance Fee Income | 13,000.00 | 13,000.00 | 13,000.00 | 39,000.00 |
| Total Marina, Hstand & OTB Storage Inc | 120,622.72 | 124,972.73 | 120,936.77 | 366,532.22 |
| 4-3000 Sailing Income | | | | |
| 4-3105 Sailing Safety Fees | 1,729.92 | 1,729.92 | 1,729.92 | 5,189.76 |
| 4-3120 Regattas Income | 0.00 | 90.91 | 0.00 | 90.91 |
| 4-3130 Boat Hire Income | 0.00 | 0.00 | 4,090.91 | 4,090.91 |
| Total Sailing Income | 1,729.92 | 1,820.83 | 5,820.83 | 9,371.58 |
| 4-4000 DSC Income | | | | |
| 4-4125 School Holiday Program | (45.46) | 17,501.11 | 0.00 | 17,455.65 |
| 4-4135 Term 4 Training | 0.00 | 0.00 | 1,381.82 | 1,381.82 |
| 4-4140 Adult Learn to Sail | 0.00 | 0.00 | 1,969.82 | 1,969.82 |
| 4-4145 Keel Boat Learn to Sail | 1,537.64 | 598.54 | 0.00 | 2,136.18 |
| 4-4160 School Training Fees | 2,418.18 | 2,418.18 | 0.00 | 4,836.36 |
| 4-4165 Private Coaching Fees | 318.18 | 181.82 | 613.64 | 1,113.64 |
| Total DSC Income | 4,228.54 | 20,699.65 | 3,965.28 | 28,893.47 |
| 4-5000 Other Revenue | | | | |
| 4-5105 Clothing & Merchandise Sales | 1,697.28 | 1,778.00 | 6,186.36 | 9,661.64 |

| | Aug-23 | Sep-23 | Oct-23 | Total |
|--|-------------------|-------------------|-------------------|---------------------|
| 4-5120 Sub-tenant Rental Income | 477.61 | 2,477.61 | 2,477.61 | 5,432.83 |
| 4-5140 Gifts & Donations Received | 0.00 | 17.10 | 0.00 | 17.10 |
| 4-5155 Credit Card Surcharge | 0.12 | 2,329.72 | 0.00 | 2,329.84 |
| 4-5160 Keys Income | 675.45 | 619.09 | 889.21 | 2,183.75 |
| 4-5161 Lockers Income | (21.23) | 69.68 | 69.68 | 118.13 |
| 4-5170 Sundry Income | 375.28 | 1,530.45 | 2,990.04 | 4,895.77 |
| Total Other Revenue | 3,204.51 | 8,821.65 | 12,612.90 | 24,639.06 |
| Total Income | 423,118.64 | 527,207.02 | 515,281.85 | 1,465,607.51 |
| 5-0000 Catering Cost Of Sales | | | | |
| 5-0005 Cost Of Sales | | | | |
| 5-1000 Costs of Sales- Beverage | 29,279.21 | 35,535.87 | 24,783.82 | 89,598.90 |
| 5-2000 Costs of Sales- Food | 61,888.08 | 69,918.07 | 73,948.07 | 205,754.22 |
| 5-3000 Costs of Sales- Clothing & Merch | 3,452.64 | 0.00 | 0.00 | 3,452.64 |
| Total Cost Of Sales | 94,619.93 | 105,453.94 | 98,731.89 | 298,805.76 |
| Total Catering Cost Of Sales | 94,619.93 | 105,453.94 | 98,731.89 | 298,805.76 |
| Gross Profit | 328,498.71 | 421,753.08 | 416,549.96 | 1,166,801.75 |
| 6-0000 Expenses | | | | |
| 6-1000 General Operating Expenses | | | | |
| 6-1005 Bank Charges | 674.83 | 640.39 | 460.82 | 1,776.04 |
| 6-1010 Merchant Fees | 2,354.39 | 2,919.99 | 3,178.09 | 8,452.47 |
| 6-1011 Commission Paid | 66.39 | 137.18 | 121.94 | 325.51 |
| 6-1015 Cash Discrepancies | (162.98) | 0.13 | 11.96 | (150.89) |
| 6-1016 Walk Outs | 20.45 | 439.55 | 540.91 | 1,000.91 |
| 6-1025 Software & Support | 1,595.21 | (372.88) | 2,866.79 | 4,089.12 |
| 6-1030 Printing | 1,361.91 | 1,409.52 | 2,041.38 | 4,812.81 |
| 6-1031 Postage | 0.00 | 0.00 | 35.71 | 35.71 |
| 6-1032 Stationery | 293.69 | 324.78 | 346.67 | 965.14 |
| 6-1035 Telephone & Internet | 1,067.12 | 1,077.12 | 1,084.03 | 3,228.27 |
| 6-1040 Office & Admin Expenses | 0.00 | 21.00 | 0.00 | 21.00 |
| 6-1042 Ice | 0.00 | (58.50) | 0.00 | (58.50) |
| 6-1043 Restaurant Consumables | 36.36 | 56.85 | 0.00 | 93.21 |
| 6-1044 Kitchen Consumables | 0.00 | 474.51 | 643.71 | 1,118.22 |
| 6-1046 Subscription - IT | (3,712.87) | 4,908.27 | 3,613.54 | 4,808.94 |
| 6-1047 Tea Towels | 1,691.70 | 3,024.50 | 2,308.10 | 7,024.30 |
| 6-1056 Staff Discounts | 718.38 | 1,639.86 | 1,831.64 | 4,189.88 |
| 6-1060 Clothing & Merchandise Costs | 1,715.71 | 1,854.75 | 8,892.33 | 12,462.79 |
| 6-1065 Entertainment Expenses | 1,235.90 | 491.81 | 1,311.81 | 3,039.52 |
| 6-1070 Decorations | 1,565.00 | 105.26 | 124.17 | 1,794.43 |
| 6-1075 General Expenses | 0.00 | 22.50 | 286.36 | 308.86 |
| 6-1080 Member Expenses | 462.36 | 946.91 | 476.18 | 1,885.45 |
| 6-1081 Members F&B Discounts | 4,659.76 | 6,288.47 | 6,244.74 | 17,192.97 |
| Total General Operating Expenses | 15,643.31 | 26,351.97 | 36,420.88 | 78,416.16 |
| 6-1200 Professional Fees | | | | |
| 6-1210 Accounting & Audit Fees | 7,700.52 | 7,446.94 | 7,821.90 | 22,969.36 |
| Total Professional Fees | 7,700.52 | 7,446.94 | 7,821.90 | 22,969.36 |
| 6-1400 Equipment Expenses | | | | |
| 6-1401 Equipment Expenses | 1,123.00 | 1,275.27 | 311.90 | 2,710.17 |
| 6-1410 Equipment Hire | 209.76 | 209.76 | 209.76 | 629.28 |
| 6-1420 Tools & Equip - Consumables | 0.00 | 336.76 | 0.00 | 336.76 |

| | Aug-23 | Sep-23 | Oct-23 | Total |
|--|------------------|------------------|------------------|------------------|
| 6-1440 Fuel & Oil | 0.00 | 261.58 | 2,189.46 | 2,451.04 |
| 6-1441 Freight & Courier | 135.26 | 75.00 | 162.50 | 372.76 |
| Total Equipment Expenses | 1,468.02 | 2,158.37 | 2,873.62 | 6,500.01 |
| 6-1600 Insurances, Licenses & Rego | | | | |
| 6-1610 Australian Sailing Association Fees | 4,772.73 | 4,772.73 | 4,772.73 | 14,318.19 |
| 6-1620 Insurances | 8,244.04 | 8,244.04 | 8,244.04 | 24,732.12 |
| 6-1630 License Fees | 76.73 | 227.69 | 145.32 | 449.74 |
| Total Insurances, Licenses & Rego | 13,093.50 | 13,244.46 | 13,162.09 | 39,500.05 |
| 6-2000 Advertising & Promotions | | | | |
| 6-2005 Promotions | 312.36 | 623.68 | 306.81 | 1,242.85 |
| 6-2010 Advertising & Marketing | 4,235.50 | 2,909.62 | 4,449.47 | 11,594.59 |
| 6-2014 Gifts | 0.00 | 0.00 | 29.07 | 29.07 |
| 6-2016 Digital Expenses | 0.00 | 110.00 | 0.00 | 110.00 |
| 6-2020 Vouchers Expense | 5.00 | 90.91 | 1,025.45 | 1,121.36 |
| Total Advertising & Promotions | 4,552.86 | 3,734.21 | 5,810.80 | 14,097.87 |
| 6-4000 Occupancy Costs | | | | |
| 6-4010 Electricity | 7,459.15 | 12,941.08 | (284.12) | 20,116.11 |
| 6-4020 Gas | 0.00 | 904.37 | 10,449.69 | 11,354.06 |
| 6-4025 Rental Expense | 729.76 | 729.76 | 859.67 | 2,319.19 |
| 6-4030 Council Rates | 861.99 | 861.99 | 861.99 | 2,585.97 |
| 6-4040 Cleaning | 10,335.19 | 8,682.44 | 9,439.55 | 28,457.18 |
| 6-4041 Cleaning Products | 2,195.25 | 4,127.54 | 3,827.07 | 10,149.86 |
| 6-4045 Security | 932.00 | 625.00 | 1,250.00 | 2,807.00 |
| 6-4050 Water Rates | 3,002.97 | 2,906.10 | 269.23 | 6,178.30 |
| 6-4055 Pest Control | 692.75 | (1,385.50) | 692.75 | 0.00 |
| 6-4060 Waste Removal | 3,457.40 | 3,115.87 | 3,674.43 | 10,247.70 |
| 6-4070 Gardening Expenses | 0.00 | 575.95 | 0.00 | 575.95 |
| Total Occupancy Costs | 29,666.46 | 34,084.60 | 31,040.26 | 94,791.32 |
| 6-6000 Repairs, Servicing & Maintenance | | | | |
| 6-6005 R,M&S Clubhouse | 18,229.27 | 10,734.73 | 27,435.78 | 56,399.78 |
| 6-6010 R,M&S Sailing | (500.00) | 146.36 | 0.00 | (353.64) |
| 6-6020 R,M&S Marina | 954.03 | 581.13 | 3,419.03 | 4,954.19 |
| 6-6030 R,M&S Keel Boats | 436.55 | 0.00 | 0.00 | 436.55 |
| 6-6032 R,M&S Pacers | 500.00 | 0.00 | 0.00 | 500.00 |
| 6-6040 R,M&S Rescue Boats | 31.90 | 1,764.63 | 1,428.64 | 3,225.17 |
| Total Repairs, Servicing & Maintenance | 19,651.75 | 13,226.85 | 32,283.45 | 65,162.05 |
| 6-7000 Internal Club Expenses | | | | |
| 6-7005 Committee Expenses | 0.00 | 90.00 | 0.00 | 90.00 |
| Total Internal Club Expenses | 0.00 | 90.00 | 0.00 | 90.00 |
| 6-8000 Sailing Expenses | | | | |
| 6-8015 Volunteer Expenses | 1,373.73 | 1,117.72 | 1,688.07 | 4,179.52 |
| 6-8030 Trophies & Prizes | 2,350.45 | 0.00 | 772.73 | 3,123.18 |
| 6-8040 Sailing Expenses | 0.00 | 1,236.94 | 1,191.36 | 2,428.30 |
| 6-8050 DSC Expenses | 605.62 | 0.00 | 94.45 | 700.07 |
| 6-8060 Regatta Expenses | 0.00 | 0.00 | 4,200.08 | 4,200.08 |
| 6-8080 First Aid Equipment | 0.00 | 400.10 | 0.00 | 400.10 |
| 6-8085 First Aid Training | 246.31 | 0.00 | 0.00 | 246.31 |
| Total Sailing Expenses | 4,576.11 | 2,754.76 | 7,946.69 | 15,277.56 |
| 6-9000 Employment Expenses | | | | |

| | Aug-23 | Sep-23 | Oct-23 | Total |
|--|--------------------|-------------------|--------------------|---------------------|
| 6-9005 Wages- Management | 12,556.44 | 12,556.44 | 15,695.56 | 40,808.44 |
| 6-9010 Wages - Administration | 13,809.33 | 10,585.02 | 12,163.63 | 36,557.98 |
| 6-9015 Wages - Restaurant | 5,480.74 | 6,923.05 | 6,057.66 | 18,461.45 |
| 6-9016 Wages - Restaurant Casual | 39,511.20 | 51,636.25 | 53,284.11 | 144,431.56 |
| 6-9017 Wages - Clubhouse | 4,424.26 | 4,424.25 | 4,944.75 | 13,793.26 |
| 6-9018 Wages - Kitchen | 24,964.28 | 29,543.35 | 33,272.12 | 87,779.75 |
| 6-9019 Wages - Kitchen Casual | 11,117.11 | 15,051.10 | 12,971.67 | 39,139.88 |
| 6-9021 Wages - Sailing Casual | 3,998.46 | 16,708.11 | 16,917.52 | 37,624.09 |
| 6-9022 Wages - Marina | 11,003.12 | 9,232.74 | 9,538.52 | 29,774.38 |
| 6-9023 Wages - Members | (202.08) | (664.12) | 0.00 | (866.20) |
| 6-9024 Wages - Members Casual | 4,831.64 | 6,653.76 | 6,754.62 | 18,240.02 |
| 6-9025 Wages - Function | 12,235.40 | 14,356.97 | 13,192.02 | 39,784.39 |
| 6-9026 Wages - Function Casual | 8,358.16 | 8,319.17 | 13,564.91 | 30,242.24 |
| 6-9027 Wages - Kitchen Chef Casual | 6,992.00 | 12,454.38 | 10,418.99 | 29,865.37 |
| 6-9030 External Wages- Contractors | 0.00 | 0.00 | 3,266.00 | 3,266.00 |
| 6-9050 Staff Leave Expense | 9,628.54 | 8,203.27 | 5,139.56 | 22,971.37 |
| 6-9051 Provision for Annual Leave | 1,311.09 | 761.90 | 562.38 | 2,635.37 |
| 6-9055 Superannuation | 15,220.32 | 18,402.46 | 25,519.77 | 59,142.55 |
| 6-9060 Payroll Tax Expense | 4,865.08 | 6,569.91 | 10,156.57 | 21,591.56 |
| 6-9065 Workcover Expense | 1,610.71 | 1,967.60 | 2,718.44 | 6,296.75 |
| 6-9070 Recruitment Expenses | 1,350.00 | 0.00 | 1,061.90 | 2,411.90 |
| 6-9075 Staff Training Expenses | 0.00 | 1,257.45 | 0.00 | 1,257.45 |
| 6-9086 Staff Uniforms - Sailing | 359.10 | 50.00 | 459.09 | 868.19 |
| 6-9087 Staff Uniforms - Administration | 0.00 | 58.40 | 0.00 | 58.40 |
| Total Employment Expenses | 193,424.90 | 235,051.46 | 257,659.79 | 686,136.15 |
| Total Expenses | 289,777.43 | 338,143.62 | 395,019.48 | 1,022,940.53 |
| Operating Profit | 38,721.28 | 83,609.46 | 21,530.48 | 143,861.22 |
| 8-0000 Other Income | | | | |
| 8-0500 Interest Income | 5,212.72 | 4,790.18 | 5,166.71 | 15,169.61 |
| Total Other Income | 5,212.72 | 4,790.18 | 5,166.71 | 15,169.61 |
| 9-0000 Other Expenses | | | | |
| 9-0200 Depreciation | 75,319.78 | 73,881.11 | 72,435.15 | 221,636.04 |
| 9-0400 Amortisation | 8,655.55 | 8,540.00 | 8,540.00 | 25,735.55 |
| 9-0500 Loss/Gain on Asset Disposal | (39.55) | (4,900.23) | 0.00 | (4,939.78) |
| 9-0600 Interest Expense | 2,601.51 | 2,325.85 | 2,379.57 | 7,306.93 |
| 9-0601 Lease Interest Expense | 1,620.28 | 1,401.01 | 1,656.67 | 4,677.96 |
| Total Other Expenses | 88,157.57 | 81,247.74 | 85,011.39 | 254,416.70 |
| Net Profit | (44,223.57) | 7,151.90 | (58,314.20) | (95,385.87) |

Agenda - RBYC Sailing Committee

| Meeting Date | Tuesday 14 Nov 2023 | | | |
|----------------------|--|----------------------|------------------|----------------------|
| Meeting Venue | Sailing Office | | | |
| Attendance | Rod M, Phil B, Glenn F, Peter G, Marine | | | |
| Apologies | Tony C, Peter R | | | |
| <i>Item</i> | <i>Topic</i> | <i>Support Paper</i> | <i>Action By</i> | <i>Complete Date</i> |
| 1.0 | OPENING – Marnie Irving | | | |
| 1.1 | <i>Minutes of the previous meeting be adopted.- carried Move Any Thursday</i> | | | |
| 2.0 | MATTERS ARISING | | | |
| 2.1 | Review of Sailing to date: so far season going well, no issues to report so far. One Design KB went well and promoted next year. Look at using the fleet to promote. Cup weekend ask Christian | | | |
| 2.2 | Calendar: NTR | | | |
| 2.3 | Handicapping: TC as and when needed | | | |
| 2.4 | Report from CC: NTR | | MI | |
| 3.0 | SAFETY INITIATIVES | | | |
| 3.1 | Sign on / sign off / results / Volunteers app: Sign off then sign on when racing twice in one day.VXones | | | |
| 3.2 | Audit of Safety Category's - Club Equipment Auditor course can be accessed via the AS Course Finder <u>NTR</u> | | | |
| 3.3 | Independent Safety Audit – Mandatory NTR | | CB | |
| 4.0 | ONE DESIGN Racing NTR | | PR | |
| 5.0 | OTB REPORT All are happy with what is provided. Esp Laser | | CB | |
| 6.0 | CRUISING REPORT. Meet held with good numbers, New structure no formal chairperson , New person every month. No fee to join. Main focus on the major events. | | PG | |
| 7.0 | RESCUE BOAT WORKING GROUP REPORT. New cat purchase. Arriving end of Nov | | GF | |
| 8.0 | RACE MANAGEMENT TEAM INITIATIVES | | | |
| 8.1 | Volunteers – training -- recruitment | | | |
| 9.0 | REGATTAS | | | |
| | Frostbite Regatta – 20 th August 2023 | | | |
| | Sail Melbourne – 30 th Nov : 3 rd Dec (Thu – Sun) | | | |
| | Stonehaven Cup/Cadet Champs - 3-7 th Jan 2024 – RO Rod | | CB | |
| | VxOne nationals – 13-19 th Jan 2024 | | | |
| | 2.4mR nationals – 26-28 th Jan 2024 | | | |
| | Etchells worlds – Jan 2025 | | | |

| | | | | |
|--|--|--|-----------|--|
| | National Optimist Class Association with the view to holding the Opti Nationals at RBYC | | PP | |
| 10.0 | <p>AOB. Rod start times on Saturday when we have passage racing, check the length of the race for 4 months.</p> <p>New tower, when and what is going to happen. Peter G to chat with Phil. Colin to discuss with ports Bouyzone training, use 2nd December. Check room available. Promote volunteers at club . For one design hitch mark is now , update SI's . More proactive in shorten course sending out boat to mark.</p> | | | |
| Next Meeting Tue 12th 6.00 | | | | |

| FUTURE MEETINGS | COMMITTEE | FOCUS AREAS |
|--|-------------------|--------------------|
| Tuesday 12 th December 2023 | Sailing Committee | |
| | | |
| | | |

| 2022-23 MEMBERS | | | |
|-------------------------|--|------------------|--|
| Chairman: Marnie Irving | m.irving@bigpond.net.au | Peter Robson | peter@amorini.co.uk |
| Glenn Ferguson | gferg57@icloud.com | Phil Beddlington | philthesportsphysio@gmail.com |
| Colin Burgess | boatingmanager@rbyc.org.au | Peter Gebhardt | peter.gebhardt70@gmail.com |
| Marnie Irving | m.irving@bigpond.net.au | Paul Pascoe | paulpascoe55@gmail.com |
| Rod McKenna | rod@rodmckenna.com.au | | sailing@rbyc.org.au |
| | | | |

| OTHERS AS REQUIRED | | | |
|---------------------------|-----------------------------|--|--|
| Peter Coleman | peter.coleman@entire.com.au | | |
| Tony Cuschieri | tony@martiniracing.com.au | | |

Overview - Marina / Hardstand / Undercroft

Month: Nov-23

| | OTB | Hardstand | Marina | Combined | Available | Occupied | Total Vacant |
|--------|--------|-----------|--------|---------------|-----------|----------|--------------|
| Nov-23 | 96.30% | 97.22% | 83.62% | 89.93% | 437 | 393 | 44 |
| Oct-23 | 96.3 | 97.2 | 82.7 | 89.47 | 437 | 391 | 46 |

Marina

| Size | Club Owned | Occupied | Occ % | | | | Total Pens | Total Occ | Total Occ % |
|------|------------|------------|---------------|--|--|--|------------|------------|---------------|
| 10M | 93 | 76 | 81.72% | | | | 93 | 76 | 81.72% |
| 12M | 72 | 54 | 75.00% | | | | 72 | 54 | 75.00% |
| 13M | 6 | 6 | 100.00% | | | | 6 | 6 | 100.00% |
| 15M | 35 | 34 | 97.14% | | | | 35 | 34 | 97.14% |
| 18M | 26 | 24 | 92.31% | | | | 26 | 24 | 92.31% |
| | 232 | 194 | 83.62% | | | | 232 | 194 | 83.62% |

OTB Dinghy Storage

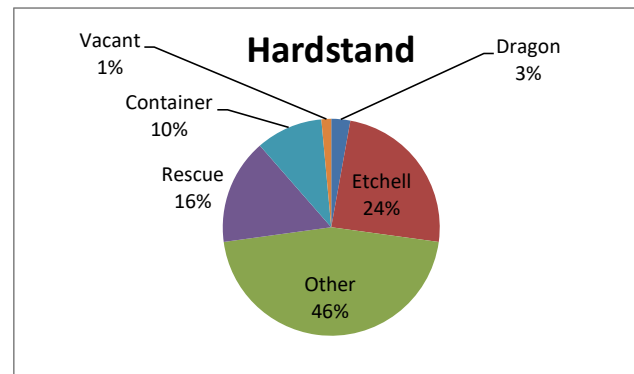
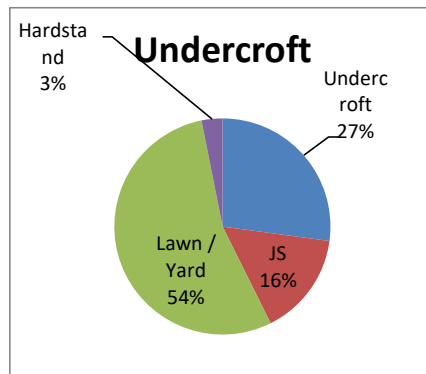
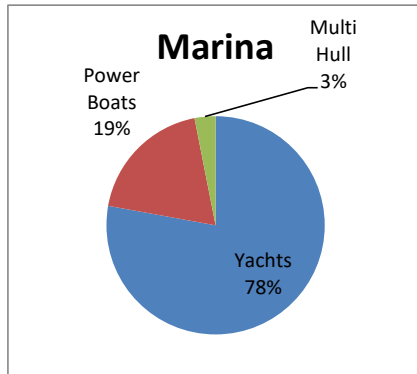
| | Undercroft | JS | Lawn / Yard | Hardstand | Total of 134 |
|------------|------------|--------|-------------|-----------|---------------|
| Total Pens | 35 | 20 | 70 | 4 | 129 |
| Occupancy | 75.00% | 90.00% | 95.00% | 100.00% | 96.30% |

Marina Boat Types

| Total | Vacant | Yachts | Power Boats | Multi Hull |
|---------|--------|--------|-------------|------------|
| 232 | 38 | 151 | 37 | 6 |
| 100.00% | 16.4% | 65.1% | 15.9% | 2.6% |

Hardstand

| | Dragon | Etchell | Other | Rescue | Container | Vacant | Total 72 |
|----------|--------|---------|-------|--------|-----------|--------|----------|
| Occupied | 2 | 17 | 32 | 11 | 7 | 1 | 70 |
| Ratio % | 2.8% | 23.6% | 44.4% | 15.3% | 9.7% | 1.4% | 97.2% |



GENERAL MANAGER'S REPORT NOVEMBER 2023

- OH & S – There have been no additional reportable incidents. The incident with a member is being dealt with by disciplinary procedures.

- Forecourt Redevelopment – We have distributed the Tender package to 3 builders, we expect sealed responses by 15th December 2023. The building surveyor has asked that we confirm that:
 - The building has been deemed Type B construction (being class 9b and 2 storey) requiring the wall cladding to be non-combustible.
 - That the existing wall/ fascia/ soffit claddings will not form part of this building permit.
 - That the club requests Red Textas to not consider the existing parts of the building.
 - Under Building Regulation 233. i.e., proposed works are less than 25% increase on the existing.

- The Admiralty Flag Pole has been removed by professionals we will be sourcing a new flag pole in the next 3 months as it appears to be beyond cost effective repair.

- Marina Dredging Project – work continues obtaining permits to specify the spoil area for the dredging project. A pre-requisite for obtaining a permit for dredging of the marina is a Marine Ecology survey for the area where the dredged material is to be deposited. Elgin Associates has been engaged via Water Technology to conduct this work. They have now conducted the survey of the 2 areas and will submit a report.

Phil Hall

General Manager

Royal Brighton Yacht Club

Proposal for General Committee 24 Nov 2023

Approval is requested to obtain at least two quotations for CCTV cameras on the marina, with a view to agreeing on a CCTV solution.

Background and Purpose

During the week one of our members had items stolen from his boat. The member is making an insurance claim, and the question has been asked "Why are there no CCTV cameras on the marina".

Some years ago, CCTV options were investigated. At the time, installations of cameras did not progress due to complexity of installation, uncertainty about the benefits and privacy concerns by some members.

At this point these considerations are not deemed sufficient justification for not installing cameras. Cameras are now considered a necessary risk mitigant for the club, noting the following.

- Police ask to see the footage when a theft is reported
- Insurance companies ask whether cameras are installed when a claim is made
- In the case of an injury on the hardstand or marina, the footage would assist in verifying the circumstances of the incident (as is currently the case in the club itself)
- Cameras are perceived as a deterrent to thieves, and it is becoming increasingly difficult to justify not having them.
- Perceived privacy considerations are not sufficient reason to discount the above. Footage would only be viewed in the event of an incident.

Consultation

While expertise of potential suppliers will be sought, the current proposal is;

- A camera to be located at the gate, at the toilets and elsewhere on the hardstand, as well as one for each end of each row in the marina.
- Cameras will not transmit footage back to the club (footage will be stored locally on the hardstand, and viewed after the fact as required, similar to at the club).

Expected Costs

- At this stage the costs are unknown, but expected to be \$20k - \$50k, depending on the solution (to be confirmed).

Recommendation

It is recommended at least two providers are consulted with a view to providing a proposal for CCTV cameras on the marina. At that stage the proposal will be reviewed by the Assets sub-committee, with a recommendation going to GC.

Niesje Hees

Commodore

Chair, Assets Subcommittee

24 Nov 2023

Minutes of RBYC Cruising Group Sub-committee Meeting Held at RBYC Clubrooms, Tuesday, Nov 9th, 2023 at 6:30pm

PRESENT:

Sue Drummond, Terry Frankham (Secretary), Peter Gebhardt, Rob Hurrell, Jo Walker

APOLOGIES received:

Rod Cuthbert, Peter Strain

- TF to contact Barbara Burns to see if she is still willing to participate on the Cruising Group committee

MINUTES: Of last meeting, held on 17th October, 2023, were confirmed.

MATTERS ARISING from MINUTES

- Decisions of the prior meeting of Oct 17th, which lacked a quorum, were endorsed.
- TF has contacted Club management regarding re-instating photo-library on the subsite of the Club website.
- Cruising Group Committee had endorsed proposal combined Cruising Group /Social Committee sail for non-sailors, and suggest setting Thursday Nov 30th as target date, with Thurs Dec 7th as a contingency date in the event of poor weather on the 30th
 - Committee decided that more time was required to co-ordinate with the social committee, so will defer determining dates until such time as this has been done.

CORRESPONDENCE:

In:

- Nil

Out:

- Nil

MATTERS ARISING from CORRESPONDENCE:

- Nil

GENERAL BUSINESS:

1. Report From General Committee (Peter Gebhardt)

- General Committee advised that Cruising Group would be reviewing our structure
- No imminent movement on major projects
 - Forecourt redevelopment next
 - Marina dredging and seabed lease renewal on hold.
- Question of BBQ usage raised at General Committee
 - Big BBQ on terrace not available for self use - Members self-use would need to be at the JS centre

2. Sailing Committee Rep (Peter Gebhardt)

- Nothing new to report.

3. Social Committee Rep (Sue Drummond)

- Planning long lunch on marina next year.
- Dinner under the Stars in to coincide with Chinese New Year.
- Cruising Group need to contact Social Committee to plan combined Cruising Group /Social Committee sail for non-sailors.

4. On Water Events:

- No takers for a Melbourne Cup Weekend Cruise long weekend cruise, so did not proceed.
- **Future events:**
 - Bass Strait Cruise: Sat 24th Feb – Monday 11th Mar 2024
 - Will Schedule an information night for sometime 1st half Dec

5. Guest Speaker Dinners / Social Events:

- Progressive Dinner Friday October 20th.
 - Successful evening, warm dry night
 - Approx 40 participants, 12 boats.
 - Thanks to Pam Merritt for organising. – Flowers sent by TF to thank on behalf of CRUISING GROUP.
 - Cruising Group Committee endorsed reimbursement of \$79 to TF by club.
- Future events:
 - Friday November 17th: Rod Cuthbert - *Six months Cruising Southern Tasmania*
 - Saturday December 9th: *Hardstand Christmas Party.*
 - 2024 Birthday Cruise.
 - Sunday 21st Jan, 2024 (subject to acceptance by Royals)
 - TF to email RYCV to confirm date.
 - Friday February 16th, 2024: *Pacific Cruise (Aquacadabra / Chakana?)*
 - Friday March 15th, 2024: *Diving in Kalimantan (Peter Gebhardt)*

6. Consideration of Cruising Group Structure, Organisation and Purpose.

- Position of Cruising Group Chair (currently vacant)
 - Committee decided to rotate the duties of Cruising Group Chair.

- Lack of recent participation in organised and promoted on-water events
 - Promote use of WhatsApp Group for organising informal cruising in company
 - Reduce frequency of events in winter (on-water and social)
 - Meet with Social Committee, and perhaps share 3rd Fridays during winter months

- \$30 annual Cruising Group fee.
 - Originally instituted to cover costs of printing and posting Newsletter
 - Communications are now electronic
 - Therefore, committee resolved to drop the \$30 fee.
 - Cruising Group open to any club member who wishes to join. – Just need to advise the club accordingly.

7. Other business

Jo Walker advised that the “Blues Train” date for Feb 2024 was Feb 17th. Tickets \$160 per head

- Jo will follow up for subsequent months post Bass Strait Cruise with view to organising a Cruising Group event

Meeting Closed at 7:40 pm.

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NEXT MEETING: 7:00pm, Thursday December 5th, 2023 at RBYC Clubrooms

Committee Rep: _____ Secretary: _____

Date: _____ Date: _____

Assets Subcommittee Update – 21 Nov 2023

1. Redeemer Replacement

A replacement for Redeemer came available in Queensland at the end of October, and GC approved the expenditure based on the previous proposal submitted back in February.

As per that proposal, \$165 k was approved for this boat, including the cost of the boat, the cost of the survey, transport and an allowance for any required instruments and modifications. Paul Pascoe went up to inspect the boat and the survey showed no issues. The boat is expected to arrive at RBYC around the end of the month.

2. Flagpole Maintenance

The flagpole at the front of the club has been removed, both for inspection and because removal is required for the forecourt redevelopment. The flagpole will be relocated as part of this project.

3. Forecourt Redevelopment

An invitation to tender has been sent to three builders, with a deadline for proposals of 15 December 2023.

4. Marina Dredging

In order to complete the process of applying for a MACA permit, an environmental survey is required. Water Technology recommended engagement of Elgin Associates to perform the surveys in two locations – on the beach (the disposal site used when we dredged the channel), and the location approx 1 km out to sea (the disposal site for the marina dredging in 2010). It has taken some time to get the appropriate weather window, but both surveys are now complete and we are awaiting the reports. At that stage Water Technology will update their Coastal Processes report and complete the permit application.

5. Seabed Lease renewal

The process has been stalled for several months, as our key contact had left Parks and a new contact was not immediately assigned. This week we have a new contact, and the GM, Vice Commodore and I have met with them via Teams. There will be some time spent getting everyone familiar with all aspects of the work done to date, but we are comfortable that we are talking to the right people in Parks.

RBYC Social Committee (SC)

Minutes: Monday 20th Nov 2023

Present: Karen Johns Joyce Cosgrave, Marge Rowe, Sue Cassidy, Jacqui Bloink, Karen Mc Closkey, Cath Hurley, Greg Wallace

Apologies: Rod Cuthbert, George, Sue Drummond, Ken Williamson

Next meeting: TBC

Chairperson for this meeting is Karen Johns. Accepted minutes from last meeting as read. The SC want to thank Joyce Cosgrove for doing such a great job as Chair in Karen's absence. Helen Aberdeen resigned- we want to thank her for her hard work & efforts for the SC.

Update on items from last meeting:

- **Social Committee calendar:** Karen J has kindly offered to organise/share our yearly events calendar.
- **Drone footage of RBYC races & Open Day:** Leave with Sailing office.
- **Glee Club:** in planning ETA Feb 2024. Ongoing- no club involvement
- **Dance classes:** 2024 TBC – add to ideas: Ken to do proposal.
- **Bridge classes:** it was a small group but it went well & attendees would like to see this ongoing (downstairs in club). Marge will liaise with Club to get organisers details. **The SC would like to thank Helen for her input & hard work arranging the bridge classes.**
- **St Patricks Day 17th March 2024:** Sunday lunch event. Karen M & Joyce to reach out to Caroline for ideas on food etc
- **Cooking classes at RBYC:** Shelf for now & consider a BBQ session next year.

Friday night Recognition events:

- **8th Dec: Farewell & Good winds** - to all the boats heading to 2024 Sydney to Hobart. Slideshow of RBYC boats. Check with Colin & Chad about who's attending. Karen J to speak to Chad about a presentation.
- **15th Dec: Olson Hooper annual Iceberger event (Sun 10th Dec).** Greg Wallace to present & also give an overview of how to become an Iceberger/rules and regs/etc
 - **Action point:** Greg to liaise with Club about creating a cocktail & getting event mentioned in newsletter the week prior.
- **30th Nov: Sail Melbourne:** club will be busy so no SC events planned.
- **Date TBC:** RBYC's ongoing relationship with Queenscliff YC. Peter J to present.
- **Social Committee Xmas dinner:** Dec 5th Kelvin Club, CBD. Marge Row has kindly organised our 1st Xmas dinner at our reciprocal club in Melbourne. Thanks Marge!!
- **Invite the Squadron:** lets invite them over on a Friday night next year. TBC

New items requiring a proposal to GC:

Collectable/Classic Car show

The top car park would be the ideal spot to put the cars & owners can pop the hood & talk about their pride & joy to visitors. Open to the public, no charge, music and food specials? Pop up bar? Greg Wallace (used to run Melbourne Car Show) to create a proposal.

Summer Party- date TBC

Karen J keen to organise a get together for our younger members. Jacqui to ask if James & Elisa can come & talk to us in Feb meeting?

Dinner Under the Stars & Chinese NY fireworks Feb 10th 6pm- 10pm/ Return to Sailing event.

It's Year of the Dragon in 2024, so the fireworks will be even more spectacular this year. Karen M & Joyce C would love to propose we host a members evening listening to classical music, dressed up in gowns/tuxedos and dining at a long table under the stars. (in the space beside the ice cooler) Club to provide tables/ white table cloths/chairs. SC to provide fairy lights/ table decorations/ music. BYO food & drinks but may be a good opportunity for the café to offer pre-ordered 'Asian food hampers/bubbles? Karen M & Joyce C to create a proposal. KAREN & JOYCE to do proposal this week!

Long lunch on marina Jan – Easter 2024 TBC

Susan C would like to propose arranging a relaxing members Long Lunch/ BYO picnic, out on Row 6. A great chance to enjoy the Paris end of the marina, take in the views and make friends with other members. Susan C has submitted proposal but GC feel it's a potential OH & S issue. Consider doing it on hardstand instead?

Port Out Starboard Home. Long lunch/gourmet lunch on members balcony Date TBC

Check Melbourne Food Show dates- Joyce & Jacqui to discuss with the club. End of March potentially.

Smart classes- Sundays 11-12noon

Susan C proposed starting up the Sunday smart class session again, they were really well received by both kids & adults. GC agree a good idea. Planning needed now.

Photography – photo of the week?

Greg to speak with Colin about putting a weekly shot in the newsletter.

Visiting reciprocal clubs TBC

As most of the SC members are pretty sociable characters, we'd like to investigate what opportunities we & other members have to visit our reciprocal clubs (Kelvin/Woodlands Gold club /other yacht clubs etc). Jacqui B is looking into Woodlands for a potential Golf-day/afternoon & will create a proposal.

En Plein Air session:

Suggestion of an afternoon open air painting session out on the marina. Karen M will do proposal!

Discover Sailing Day: Karen J to follow up with GC.

Proposal to purchase 8.3m Cougar Cat as Redeemer replacement

<https://www.boatsonline.com.au/boats-for-sale/used/power-boats/cougar-cat-8-5-meter-wide-body/302240>

- Mini version of Harry Tedstone, the same boat as RYCV's boat which we have borrowed previously.
- 120 hours on engines
- Wide open cockpit
- Asking \$155k
- Changes required: New anchor, wind instruments, pot winch(?)



PP Note: This page is set of requirements was written in 2018 when we first decided to look at a Redeemer replacement, but due to problems with Tarni, decided to replace her first. This is still completely relevant other than the need for a chart plotter is no longer required as we now use Buoyzone for course laying.

RBVC Course Laying boat requirements- 27/2/2018

Concept

1. A boat that the club can keep for 20-30 years, with regular replacement of engine and instruments, but with a hull that requires anti-fouling and not much more.
2. A boat with minimum startup procedures and simple enough that most members will be comfortable driving.

Usage

1. Course laying boat capable of handling rough weather with peak speeds 20-25 knots and regular speeds of 15-20 knots.
2. Backup committee boat, so stability at anchor is important.
3. Tow boat for keelboats up to 50 ft, so strong tow point(s)
4. Work boat laying fixed mark moorings

Specifics

1. As long a waterline length as possible
2. Small lockable cabin with fixed loo.
3. Weather cover over at least 50% of rear working area, preferably unstayed
4. Pole holders for start flags - 1m apart, flush along both port/starboard decks.
5. Craypot winch - on the starboard side so free up port side for when it is a start boat.
6. Rear port-side door
7. On the stern deck on starboard side a hand rail (to attach anchor when streaming a mark)
8. Large horn
9. Extra large anchor, chain and windlass
10. Hand hold around the bow similar to SSCBC
11. Esky holder
12. Ledge to put "stuff", e.g. clipboards, charts etc.

What we don't need

Stove, fridge.

Electrics/Instruments (tbd)

1. VHF with AIS
2. Wind instruments (the same as Harry T)
3. Compass
4. Chart plotter
5. Horn
6. Inverter (enough to run a kettle)